



vintnersystems

The Computer System for Drinks Trade Wholesalers & Importers

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case study

vintner client:

Fine Wines Direct

introduction

Fine Wines Direct is a new company started by four colleagues who had previously worked together and acquired a substantial knowledge of the local wine trade. The company was set up to supply wholesale wine in the Cardiff area and with a trade counter at the warehouse.

previous systems

There were no previous systems to replace.

system requirements

The system had to cover all aspects of the trade from purchasing to sales with an integrated accounts package and powerful easy to use reporting.

Required functionality from the standard modules included Sales Order Processing, Van Loading, Purchase Order Processing with Purchase Invoice Verification, the full set of Ledgers and the Cash Book.

Optional modules included the E.P.O.S system for the trade counter and the web services modules to enable e-commerce functionality on their new website.

On choosing Vintner Enterprise it was also decided to apply for an Excise Bond License. This would be the first Bond to open in Wales in 28 years. The Vintner Enterprise Bond Module provided all functional requirements including storage for third parties with tracking, rental and charges.

decision process

Vintner Systems had been recommended by several trade associates. After viewing Vintner Enterprise and comparing with other systems it was decided that only the Vintner system ticked all of the boxes.

installation

To avoid undue delay whilst building work was completed on their new offices, Vintner Enterprise was installed on a laptop to enable creation of key files. As soon as the building was occupied, Vintner Systems installed the system onto the main file server and transferred these files.

client comments:

"The bonded warehouse scenario was completely unplanned but the simplicity with which it integrated into Vintner Enterprise together with the competitive price made it an invaluable addition. The ability to hold our stock in our own bond with seamless "On Demand" release has enabled substantial cash flow efficiencies. In summary, the system has delivered all we expected and much more."

"Our satisfaction with the system was borne out by our having recommended Tolchards Ltd (with whom we have a very close working relationship) to use Vintner Systems."

client contact:

D.C.Jones

Director & Company Secretary

Fine Wines Direct